





### Limit expensive delays with free expert technical support

If you have a critical question that is not addressed by our documentation, Honeywell Fluka provide fast technical support from experts who have been developing, producing and testing standards for decades, ensuring you get timely, effective help with even the trickiest application questions – potentially saving you hundreds of Euros, and hours of lab-work\*.

- We solve the majority of customer product enquiries after one email or phone call.
- More complex application troubleshooting is normally resolved within 5 working days.

### Save valuable lab-time using Honeywell custom standards

Producing a standard in-house can be a technically challenging, time consuming and expensive process, requiring you to source materials, purify, and validate your standard.

Our extensive experience enables us to efficiently produce and test custom standards to your requirements for less than it would cost to produce in-house\*\*.

- With all Fluka™ analytical standards manufacturing facilities and technical experts on one site, Honeywell can develop, test and manufacture a simple or complex custom standard to meet your needs.
- Because our custom standards are guaranteed to comply with all specifications and come with full documentation, you can be sure your analysis is reliable and accurate.

To browse our complete reference material range, or to request a quote for a custom standard visit, [lab-honeywell.com/mikro-polo/](http://lab-honeywell.com/mikro-polo/)

\*Assuming an average of 1 hour delay caused by any technical enquiry, with a staff of 2 at hourly cost of €100 each.

\*\*For a customer to create in-house, a 50x 1mL – 20 compound mixture – we estimate approximate cost could be €20100.

Raw materials costs: 20x €200 = €4000. Ordering 20 compounds: 15 min each = 300 min = €500 (labour costs: €100/h). Preparation of the solution (weight of 20 compounds and dissolve): 12 X 3h = €3600 (limited shelf life- 1month). Validation/Quality control: 12x10 h = €12000. Total cost: €20100.

To order the same mixture from Honeywell would cost approx. 50x € 200 = € 10000. This means you would save approximately €10000.

### To order, please contact:

#### Mikro+Polo d.o.o.

Pijačna 14 K, 71210 Ilidža- Sarajevo,  
Bosnia and Herzegovina  
Tel.: 00387 33 976 960  
Email: [bih@mikro-polo.com](mailto:bih@mikro-polo.com)  
[www.mikro-polo.com/ba/](http://www.mikro-polo.com/ba/)

#### For technical or application product support contact us at:

Tel.: +49(0) 51 37 999 150  
Fax: +49(0) 51 37 999 698  
Email: [TS-standards@honeywell.com](mailto:TS-standards@honeywell.com)



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